



FOR IMMEDIATE RELEASE

Edwin Handley CFP® Joins Fulcrum Securities

**Handley Joins McLean Branch as
First Vice President, Investments**

MCLEAN, VIRGINIA; July 20, 2009: Fulcrum Securities, Inc. (Fulcrum), a regional broker-dealer and investment advisory firm headquartered in St. Louis, Missouri, today announced that Edwin "Ed" Handley has joined its Branch Office located at 1650 Tysons Boulevard, McLean, Virginia. Mr. Handley specializes in equity, fixed income, and options investments and provides financial and retirement planning services on a discretionary basis to individual and institutional investors. Ed employs a tactical allocation strategy when selecting investments for his clients through careful stock and fixed income selection, option hedges, and strategic allocations in sector specific mutual funds.

Mr. Handley started in the financial services industry in 1988 with Dominic & Dominic Inc. He moved to Legg Mason Wood Walker and ended up at Prudential Securities, Inc. in 2000. He joins Fulcrum from Wachovia Securities where he worked from 2004, as a result of that firm's acquisition of Prudential's brokerage unit that same year. While at Wachovia, Ed was awarded the prestigious designation of "Portfolio Manager".

He is a host of the award winning financial radio program, "The Technical View" and has over 15 years experience as a radio talk show host on various stations in the Washington, D.C. area. He is also a frequent speaker at investment seminars.

Prior to 1988, Mr. Handley was in the United States Air Force, where he attained the rank of Colonel. His final assignment was as Chief, Tactical Air Forces, Studies, and Analyses at the Pentagon in Washington D.C. He was awarded a B.S. degree in Engineering from the University of Maryland, and an M.B.A. degree from Pepperdine University in Malibu, California. Mr. Handley earned the Certified Financial Planner™ designation in 1988, and is past Membership Chairman of the Northern Virginia Chapter of the Institute of Certified Financial Planners.

Commenting, J. Patrick Kearns, President and CEO of Fulcrum said, "We are delighted that Ed has joined Fulcrum. His extensive expertise particularly in the equity and options area will enable us to provide our clients with the benefits of an even more robust and layered investment selection discipline when managing their assets, I am very pleased."

About Fulcrum Securities, Inc. & Fulcrum Advisory Services, Inc.

Fulcrum Securities Inc. is a registered independent full service regional broker/dealer offering brokerage and money management services to individual and institutional investors. Fulcrum Advisory Services, Inc. is an SEC registered investment advisory firm providing asset management and consulting services. The Firm's product suite includes a wide range of services for a diversified client base and is particularly suited to serve the portfolio needs of not-for-profit organizations, especially those needing expertise in the field of ethically and environmentally screened portfolios. Fulcrum Securities is headquartered in St. Louis, Missouri. Fulcrum Advisory Services is headquartered in McLean, Virginia. Member FINRA and SIPC. For more information visit www.fulcrumsecurities.com

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